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Records of Colin Phillips,
Draper, of
Newland Street, Kettering.

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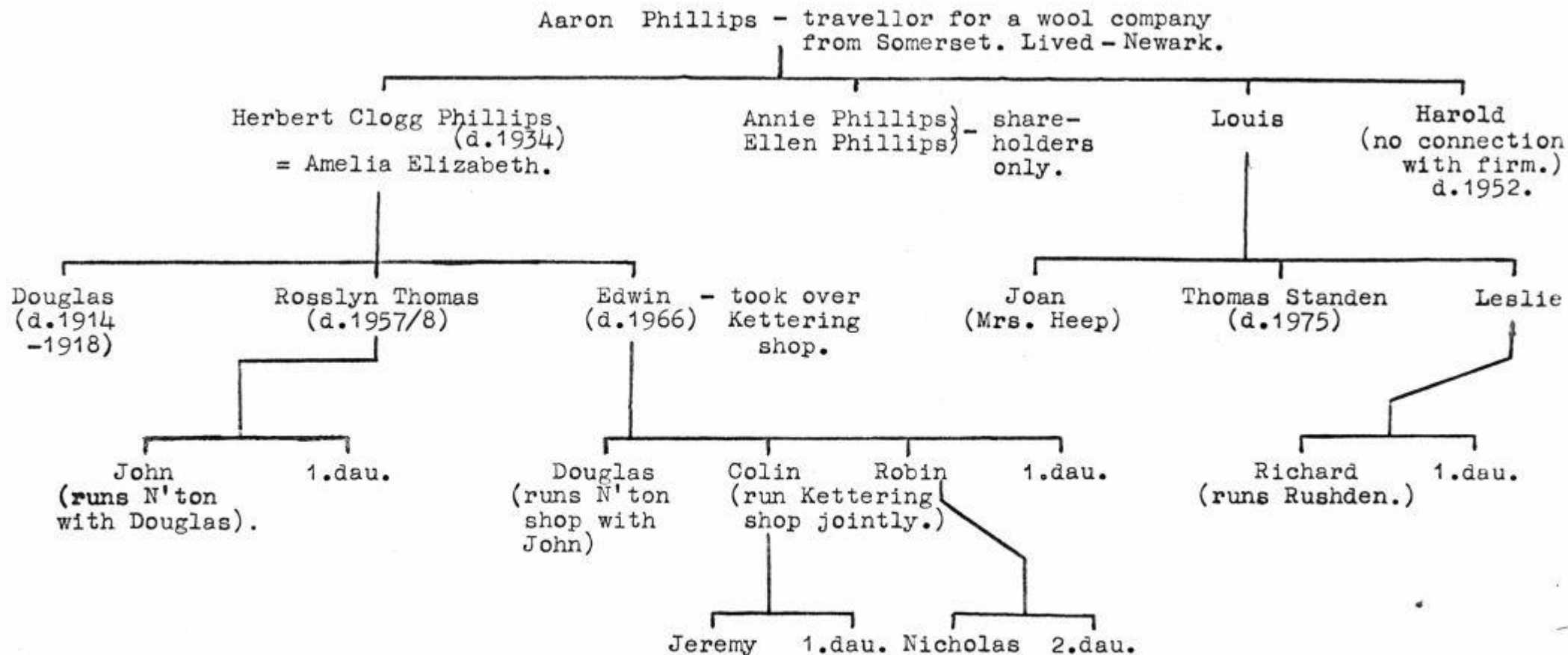
The family of Phillips have been connected with drapery since 1886, in which year Mr. Herbert Clogg Phillips (son of Aaron Phillips) opened a shop in Dychurch Lane, Northampton as a general drapery business. Following this, a further shop was opened in January 1900 in Newland Street, Kettering. Mr. Aaron Phillips died in 1918. At that time a manager was in charge of the Kettering premises and everything was controlled from Northampton. Herbert Phillips's younger brother, Louis, also began a drapery firm in Rushden. The younger of Mr. Herbert Phillips sons, Mr. Edwin Phillips, is father of the brothers (Messrs. Colin and Robin Phillips) who now run the Kettering shop. Rushden continues under the ownership of Mr. Richard Phillips, grandson of Louis and Mr. John Phillips (son of Rosslyn Thomas Phillips, Mr. Herbert Phillips second son) now runs the Northampton shop with his cousin, Douglas, who is elder brother to Colin and Robin Phillips.

Mr. Colin Phillips came over to the Kettering shop in October 1954 and was the first member of the family to work in the Kettering business, although his father had previously taken over this shop. He was joined by his brother, Robin, in May 1955.

In 1955, the Corby shop, which had been a branch of Kettering, closed down and all the shops trading under the name of Phillips are now independent businesses. The Kettering shop, which used to be known as Phillips Warehouse (Kettering) Ltd., has recently changed its name to Phillips of Kettering Ltd. They supply a wide range of household furnishings, including drapery, soft furnishings, floor coverings and carpets. They also used to supply furniture. The firm, which had its foundation 92 years ago, has now become a household name throughout the district.

The pedigree on the following page will help explain which members of the family have been connected with the firm:-

PEDIGREE OF THE PHILLIPS' FAMILY



NORTHAMPTONSHIRE RECORD OFFICE

Phillips of Kettering Ltd.

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|---|--|--------------------------------------|
| 1 | <p><u>Private Ledger:</u>
 Indexed, includes: bad debts; balance sheets; commission received; dividend account; directors fees account; discount account; depreciation account; freehold premises in Newland Street, Kettering; fixtures and fittings; goodwill account; general reserve account; hire purchase account; income tax and E.P.T. account; leasehold premises; loan accounts; motor car; manager's commission account; profit and loss (appropriation) account; purchases account; share capital account; sales account; suspense account; trade expenses account; and trading and profit and loss account.</p> | 1941-1954 |
| 2 | <p><u>Sales Ledger:</u>
 Day Book: shows name and address of customer, with item purchased and amount owing for the individual sale, with a column to be filled in upon receipt of the outstanding monies. At back is a section for refunds.</p> | 2nd. Jan 1956-
31st. Jan 1962 |
| 3 | <p><u>General Sales Ledger:</u>
 Shows name, address and date, with item purchased and their individual costs, with totals and grand totals.</p> | May 1968-Dec 1969 |
| 4 | <p><u>Sales, Purchase and Club Ledger:</u>
 Showing Sales ledger balances; Purchase ledger balances and Club ledger balances.</p> | 30th. June 1966-
30th. April 1968 |
| 5 | <p><u>Customers Sales Book:</u>
 Shows date, name and address, with folio no.; discount, total owed by each person and the grand daily total.</p> | Feb 1953-Oct 1961 |
| 6 | <p><u>Customers Sales Book:</u>
 As above.</p> | May 1965-Nov 1966 |
| 7 | <p><u>Customers Sales Book:</u>
 As above.</p> | Dec 1966-May 1968 |
| 8 | <p><u>Purchase Ledger:</u>
 Shows date and firm from which goods were purchased, with reference no.'s and entries for material bought; postage on faulty goods returned and carriage, etc. with two columns for itemized amounts and totals.</p> | June 1960-Jan 1967 |

NORTHAMPTONSHIRE RECORD OFFICE

Phillips of Kettering Ltd.

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| 9 | <p><u>Daily Analysis Book:</u>
With columns for each day, with date, Manchester, Soft Furnishings, Cabinets, Floor Coverings, total, cash 1, cash 2 and cash sales with totals and extra entries for receipts, club and customers.</p> | <p>Mon. 2nd. Aug 1967-
Thurs. 31st. Oct 1968</p> |
| 10 | <p><u>Daily Analysis Book:</u>
As above.</p> | <p>Mon. 17th. May 1965-
Wed. 29th. June 1966</p> |
| 11 | <p><u>Daily Analysis Book:</u>
As above.</p> | <p>Fri. 1st. Nov 1963-
Wed. 6th. May 1970</p> |
| 12 | <p><u>Grand Analysis Book:</u>
Showing columns for daily entries for Departments MS and C, with total for Kettering; and the same columns for Corby branch on the left-hand side. On the right-hand side the same layout for cash sales. At the end of the month, grand totals with returns marked in red.
At the back of the book is a cash and entries summary for:</p> | <p>Feb 1953-Oct 1962

1953-1962</p> |
| 13 | <p><u>Daily Analysis Book:</u>
As 9.</p> | <p>Tues. 30th. June 1966
Sat. 19th. Aug 1967</p> |
| 14 | <p><u>Grand Analysis Book:</u>
Showing columns for daily entries for departments M, D, FC, C and H, with total and entries for the weather each day on left-hand page! On right-hand page, date; M, D, FC, C, H; discount; cash total; customers and gross total.
At the back is a cash and entry summary and purchases summary:</p> | <p>June 1935-Jan 1944

1934-1944</p> |
| 15 | <p><u>Grand Analysis Book:</u>
As above, but with the Corby branch added later and with entries for cash sales and customers, Kettering, Corby and gross total. cash and entry summary and purchases summary at end of book:</p> | <p>Feb 1944-Jan 1953

1944-1952</p> |
| 16 | <p><u>Dissection Book:</u>
Showing, on left-hand page, figures under headings 1, 2, 5, 6, 7, 8, 9, 13, 15 and 17 which are totalled and on right-hand page totalled figures under the headings Cash M & C; Cash S; Receipts M & C; Receipts S; Club Receipts; Cash Sales and Cash Sales for the four departments M, S, C and FC. There is also a customers</p> | <p>Mon. 20th. July 1959-
Fri. 12th. Aug 1960</p> |

NORTHAMPTONSHIRE RECORD OFFICE

Phillips of Kettering Ltd.

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- 16 cont. Cash sales and cash sales for the four departments M,S,C and FC. There is also a customers discount cost price summary. A new page is used each day.
At the back of book is a figure analysis: Aug 1959-Aug 1960
- 17 Dissection Book: Sat. 13th. Aug 1960-
As above. Fri. 19th. Jan 1962
Back section: Aug 1960-Jan 1961
- 18 Dissection Book: Sat. 20th. Jan 1962-
As above. Sat 5th. Oct 1963
No back section.
- 19 Incoming Goods Book: 1st. March 1968-
Shows date; sender; description; name of 1st. June 1972
carriers; sheet number and signature of person who received the goods.
- 20 Stock Book: for Manchester Dept. 31st. Jan 1949
Section at end for a yearly analysis of the 3rd. Feb 1961
goods at the Kettering shop and Corby branch.
- 21 Stock Book: for Soft Furnishing Dept. 2nd. Feb 1949-
Showing quantity, individual price and total 3rd. Feb 1961
held for Corby stock. Section at end for a yearly analysis of the goods at the Kettering shop and Corby branch.
- 22 Stock Book: for Cabinet Department 31st. Jan 1949-
As above. 3rd. Feb 1960
- 23 Payments-In Day Book: 1st. Dec 1955-
Showing reference no., name and address of 23rd. Jan 1962
purchases, date when purchased and the amount of each goods bought entered into the various columns for each department, e.g.
M = Manchester (household linen)
S = Soft furnishings
C = Cabinets
Total and the date paid.
- 24 Payments Out Day Book: March 1965-Aug 1967
Showing date, name of firm from which goods have been purchased and to which money is owing. Columns showing the individual amount paid out for the goods under the heading of each department, e.g. M (Manchester); S (soft furnishing); C (cabinets) and FC (floor coverings); total and at end of each accounting period, grand totals, with returns in red.

NORTHAMPTONSHIRE RECORD OFFICE

Phillips of Kettering Ltd.

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| 25 | <u>Payments Out Day Book:</u>
As 24, with columns for date; name of company; folio; amount; purchase tax; Manchester, Soft Furnishings, Cabinets, Floor Coverings and Wrappers. | Nov 1959-March 1963 |
| 26 | <u>Refund Book:</u>
Shows date; name; what has caused the refund to be paid, etc.; amount and total amount. | Dec 1951-May 1960 |
| 27 | <u>Wages Book:</u>
Shows name; date; wages earned; national insurance; income tax; total deductions; net payments and employer's contributions. This is a weekly book. | 20th. Nov 1954-
30th. Nov 1957 |
| 28 | <u>Wages Book:</u>
As above. | 31st. Dec 1960-
18th. Jan 1964 |
| 29 | <u>Salaries Ledger:</u>
Indexed, contains debit and credit account, names of employees and temporary helpers with sales for 1912-1921 and salaries and commissions with a percentage. | 1919-1921 |
| 30 | <u>Customers Cash Book:</u>
Showing date, customer's name and includes reference column; columns for discount and total owing. | 10th. May 1950-
10th. Oct 1964, |
| 31 | <u>Customers Cash Book:</u>
As above. | 4th. Nov 1961-
30th. June 1966 |
| 32 | <u>Cash Book:</u>
Two page account book for cash and bank account with date; particulars, ledger folio; discount; sold ledger receipts; cash sales; P.L., etc. and bank debit on left-hand and on right-hand page; date; particulars (name of company); ledger folio; discount; bought ledger payments; trade expenses; P.L., etc; and bank credit. | Feb 1937-March 1939 |
| 33 | <u>Cash Book:</u>
As above. | April 1939-Jan 1943 |
| 34 | <u>Cash Book:</u>
As above. | Feb 1943-Sept 1950 |
| 35 | <u>Cash Book:</u>
As above. | Oct 1950-Oct 1954 |

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| 36 | <u>Cash Book:</u>
As 32. | Dec 1954-Jan 1959 |
| 37 | <u>Cash Book:</u>
As above. | Feb 1959-March 1963 |
| 38 | <u>Register of Assistants Duplicate Book:</u>
Shows jotted figures for each department,
with dates. | 6th. March 1964-
19th. May 1966 |
| 39 | <u>Club Book:</u>
Shows name, date and address of members,
with subscription money they have paid. | 4th. Oct 1963-
24th. May 1971 |
| 40 | <u>Valuation:</u>
Of freehold properties at 15, Abington Street
and 15, Wood Street, Northampton; 3 and 5,
Newland Street, Kettering and 96 and 98, High
Street, Rushden. Carried out by Mr. J.C.J.
Legge of 14, Castilian Street, Northampton.
Book contains plans of shops. | Dec 1946 |

April, 1978.